

Cash Receipts

Cash receipts are computed as marketing volume multiplied by the price and are usually reported on a **calendar-year** basis. Marketings come from current production or storage of past year's crop (assuming a crop is storable, such as potatoes). Thus, the quantity available for sale (marketings), can be thought of as coming from current production less shrinkage and the amount used on farms for food, feed, and seed plus

change in stored quantity (inventory). On the other hand, value of production, which is generally reported as a **crop-year** statistic, is computed as production multiplied by the average price. The difference between value of production and cash receipts is usually only important to those commodities which can be stored and thus have a specific marketing pattern which extends through time from the date of harvest.

Cash Receipts: All Commodities 1/

Commodity	1996	1997	1998	1999	2000
	----- 1,000 Dollars -----				
Cotton lint, all	298,278	253,462	256,628	172,388	156,065
Cottonseed	40,567	34,330	34,527	30,010	30,749
Hay	58,126	88,293	80,335	81,311	87,953
Wheat	81,173	30,609	42,650	19,791	21,363
Barley	15,987	13,409	11,161	10,957	7,960
Corn	15,041	16,524	10,822	9,888	11,165
Potatoes	24,684	15,706	25,289	27,014	27,014
Head lettuce/other	219,175	204,466	299,644	188,694	237,376
Leaf lettuce	51,876	49,706	41,391	40,219	32,665
Romaine lettuce	34,632	51,168	67,140	46,523	79,296
Onions	6,505	9,400	17,978	9,042	6,385
Cauliflower	25,410	25,896	32,701	43,641	32,248
Broccoli	24,672	48,400	55,060	83,106	60,342
Carrots	7,925	8,818	7,813	9,500	3,937
Honeydews	11,111	13,283	16,968	19,757	14,700
Cantaloups	84,677	86,669	64,288	73,402	64,386
Watermelons	15,444	17,343	18,240	16,940	18,108
Misc. vegetables	56,257	86,680	90,429	88,841	66,646
Grapefruit	4,346	2,463	3,484	4,827	1,536
Oranges	7,559	5,843	13,202	10,130	6,537
Lemons	31,686	21,894	39,455	36,705	43,498
Tangerines	10,985	8,916	7,646	17,128	9,902
Apples	12,432	4,724	6,628	4,054	2,920
Grapes	20,063	14,694	17,276	16,821	14,369
Pecans	10,540	23,125	20,670	27,132	20,000
Misc. fruits & nuts	9,179	7,106	4,270	8,726	6,270
All other crops	92,368	105,526	116,959	120,233	99,277
Crops	1,305,690	1,279,430	1,425,106	1,233,382	1,227,958
Cattle and calves	384,228	441,403	455,225	522,199	621,331
Hogs	35,139	45,659	21,162	18,252	36,553
Sheep and lambs	9,246	10,092	5,829	6,505	8,014
Dairy products	357,280	344,890	389,528	399,766	357,357
Poultry/eggs	4,182	3,497	4,335	9,477	11,193
Honey	1,632	2,419	2,112	1,999	1,723
Wool/Mohair	893	719	535	607	533
Other livestock	48,132	43,595	42,098	31,844	26,618
Livestock and products	840,532	892,274	920,824	990,649	1,063,322
All commodities	2,146,222	2,171,704	2,345,930	2,224,031	2,291,280
Gov't Payments	57,283	46,575	78,743	108,030	107,066
Total Cash Receipts	2,203,505	2,218,373	2,409,651	2,286,066	2,389,883

1/ Includes miscellaneous field crops, seed crops, and greenhouse/nursery. Source: United States Department of Agriculture, Economic Research Service; Economic Indicators of the Farm Sector, State Financial Summary.